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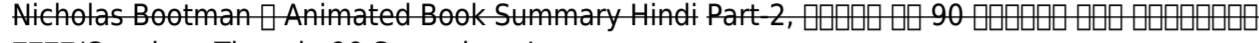
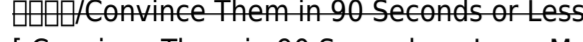
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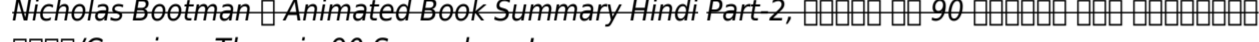
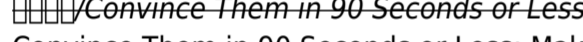
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Boothman told "Early Show" co-anchor Maggie Rodriguez Thursday he means 90 seconds or less literally. "You can do it in less than 90 seconds," Boothman said. "TV commercials do it in 30 seconds...."

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That is where Nicholas Boothman comes in with his book, [How To Make People Like You In 90 Seconds Or Less](#) comes in. Boothman sets out to write the how-to guide for getting people to like you instantly. He does this by explaining the split-second reactions and decisions we all subconsciously make when meeting a new person.

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