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weaknesses of ALL sales people. I
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Negotiating and Closing. I assure you
this will be the BEST most current
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Grant Cardone: Closer's Survival Guide Summary

Thus we come to the The Closer's Survival Guide a book focused on perhaps the most important part of selling 'The Art of the Close'. Written by Grant Cardone — a veritable legend in the arena of sales. Thus, I had high hopes for this title.

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Grant Cardone speaks at a seminar at Cross Channel Mojo about the importance of dominating a market and the problems with obscurity. He continues to talk about the importance of creating time, not ...

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While not word for word, the above video was a combination of the Reduce to Ridiculous close and the Done Everything Possible close found in my

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