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### The 5 Best FSBO Scripts of 2019 & Why They Work - The Close

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Kevin Ward He is a very successful real estate coach and creates lots of YouTube content on his channel and podcast. He also is the author of The Book of YES: The Ultimate Real Estate Agent Conversation Guide .

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Kevin's script sound natural, lower the prospects' resistance, and once you master them, effortlessly lead to "YES"! I also love that he has a very strict NO B.S. approach. Whether you're a brand new agent or a seasoned veteran, look no further because these are the scripts that will grow your business and improve your life.

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*Fsbo Script Kevin Ward*

Kevin Ward, Keller Williams Team

Leader/Coach Real Estate Agent Scripts and Strategy For Effective Door Knocking

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