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Turnaround Three Rivers Press

Is your once-thriving organization stuck? Is your team on life support, unable to deliver on its potential? Is your initiative or campaign limping along instead of sprinting ahead? Lisa Gable, turnaround mastermind, offers a clear-headed, straightforward method for getting you back on track. For more than 30 years, Lisa Gable has been called to turnaround failing organizations—businesses, teams, nonprofits, political campaigns, and government projects—and solve seemingly intractable problems. From Silicon Valley to Washington DC, she's seen it all. Over time, she's learned the key to course-correct when things go South is applying the discipline of process engineering—carefully reevaluating everything your organization does and how it does it—with diplomacy and humanity, taking care of relationships, and forging strong partnerships. In *Turnaround*, Gable shares her simple but powerful method for breathing new life into the most troubled ventures: Visualize the future—don't fix what's there; start from scratch. Break down the present—ditch what isn't working; keep what does. Create a path to your future—map out critical decisions and actions needed. Execute with confidence and diplomacy—speed up by partnering well with others. At a time when dizzying innovation cycles, hyper-competition, and a global pandemic have made survival more challenging than ever, Gable's time-tested and industry-proof method will give you the tools to turn your ship around and chart a course to success.

Turnaround Wiley + ORM

When Bill Bratton was sworn in as New York City's police commissioner in 1994, he made what many considered a bold promise: The NYPD would fight crime in every borough...and win. It seemed foolhardy; even everybody knows you can't win the war on crime. But Bratton delivered. In an extraordinary twenty-seven months, serious crime in New York City went down by 33 percent, the murder rate was cut in half--and Bill Bratton was heralded as the most charismatic and respected law enforcement official in America.. In this outspoken account of his news-making career, Bratton reveals how his cutting-edge policing strategies brought about the historic reduction in crime. Bratton's success made national news and landed him on the cover of *Time*. It also landed him in political hot water. Bratton earned such positive press that before he'd completed his first week on the job, the administration of New York's media-hungry mayor Rudolph Giuliani, threatened to fire him. Bratton gives a vivid, behind-the-scenes look at the sizzle and substance, and he pulls no punches describing the personalities who really run the city. Bratton grew up in a working-class Boston neighborhood, always dreaming of being a cop. As a young officer under Robert di Grazia, Boston's progressive police commissioner, he got a ground-level view of real police reform and also saw what happens when an outspoken, dynamic, reform-minded police commissioner starts to outshine an ambitious mayor. He was soon in the forefront of the community policing movement

and a rising star in the profession. Bratton had turned around four major police departments when he accepted the number one police job in America. When Bratton arrived at the NYPD, New York's Finest were almost hiding; they had given up on preventing crime and were trying only to respond to it. Narcotics, Vice, Auto Theft, and the Gun Squads all worked banker's hours while the competition--the bad guys--worked around the clock. Bratton changed that. He brought talent to the top and instilled pride in the force; he listened to the people in the neighborhoods and to the cops on the street. Bratton and his "dream team" created Compstat, a combination of computer statistics analysis and an unwavering demand for accountability. Cops were called on the carpet, and crime began to drop. With Bratton on the job, New York City was turned around. Today, New York's plummeting crime rate and improved quality of life remain a national success story. Bratton is directly responsible, and his strategies are being studied and implemented by police forces across the country and around the world. In *Turnaround*, Bratton shows how the war on crime can be won once and for all.

Vigilance Business Plus

New York Times' Top Books of 2019 Politico Magazine's chief political correspondent provides a rollicking insider's look at the making of the modern Republican Party—how a decade of cultural upheaval, populist outrage, and ideological warfare made the GOP vulnerable to a hostile takeover from the unlikeliest of insurgents: Donald J. Trump. The 2016 election was a watershed for the United States. But, as Tim Alberta explains in *American Carnage*, to understand Trump's victory is to view him not as the creator of this era of polarization and bruising partisanship, but rather as its most manifest consequence. *American Carnage* is the story of a president's rise based on a country's evolution and a party's collapse. As George W. Bush left office with record-low approval ratings and Barack Obama led a Democratic takeover of Washington, Republicans faced a moment of reckoning: They had no vision, no generation of new leaders, and no energy in the party's base. Yet Obama's forceful pursuit of his progressive agenda, coupled with the nation's rapidly changing cultural and demographic landscape, lit a fire under the right, returning Republicans to power and inviting a bloody struggle for the party's identity in the post-Bush era. The factions that emerged—one led by absolutists like Jim Jordan and Ted Cruz, the other led by pragmatists like John Boehner and Mitch McConnell—engaged in a series of devastating internecine clashes and attempted coups for control. With the GOP's internal fissures rendering it legislatively impotent, and that impotence fueling a growing resentment toward the political class and its institutions, the stage was set for an outsider to crash the party. When Trump descended a gilded escalator to announce his run in the summer of 2015, the candidate had met the moment. Only by viewing Trump as the culmination of a decade-long civil war inside the Republican Party—and of the parallel sense of cultural, socioeconomic, and technological disruption during that period—can we appreciate how he won the White House and consider the fundamental questions at the center of America's current turmoil. How did a party obsessed with the national debt vote for trillion-dollar deficits and record-setting spending increases? How did the party of compassionate conservatism become the party of

Muslim bans and walls? How did the party of family values elect a thrice-divorced philanderer? And, most important, how long can such a party survive? Loaded with exclusive reporting and based off hundreds of interviews—including with key players such as President Trump, Paul Ryan, Ted Cruz, John Boehner, Mitch McConnell, Jim DeMint, and Reince Priebus, and many others—American Carnage takes us behind the scenes of this tumultuous period as we've never seen it before and establishes Tim Alberta as the premier chronicler of this political era.

Right Away & All at Once Simon and Schuster

The NYPD is the best and most ambitious antiterror operation in the world. Its seat-of-the-pants intelligence is the gold standard for all others. Christopher Dickey, who has reported on international terrorism for more than twenty-five years, takes readers into the secret command center of the New York City Police Department's counterterrorism division, then onto the streets with cops ready for the toughest urban combat the twenty-first century can throw at them. But behind the tactical shows of force staged by the police, there lies a much more ambitious and controversial strategy: to go anywhere and use almost any means to keep the city from becoming, once again, Ground Zero. This is the story of the coming war in America's cities and New York's shadow war, waged around the globe to stop it before it begins. Drawing on unparalleled access to Police Commissioner Ray Kelly and other top officials, Dickey explores the most ambitious intelligence operation ever organized by a metropolitan police department. Headed by David Cohen, who ran the CIA's operations inside the United States in the 1980s and its global spying in the 1990s, the NYPD's counterterrorism division had uptothe minute details of new attacks set in motion to target Manhattan in 2002 and 2003. New York's finest are now seen by other police chiefs in the United States as the gold standard for counterterrorism operations and a model for even the FBI and the Department of Homeland Security. Yet as New Yorkers have come to feel safer, they've also grown worried about the NYPD's methods: sending its undercover agents to spy on Americans in other cities, rounding up hundreds of protesters preemptively before the 2004 Republican convention, and using confidential informants who may be more adept at plotting terror than the people they finger. Securing the City is a superb investigative reporter's stunning look inside the real world of cops who are ready to take on the world and at the ambiguous price we pay for the safety they provide.

The Art of the Turnaround FaithWords

Shares field-tested, streetwise advice by an NYC and LAPD police commissioner and a Harvard professor on how to share information and collaborate across groups, businesses and industries, outlining strategic arguments on the benefits of effective networking in today's connected world.

Tightrope Sourcebooks, Inc.

Two-time New York City police commissioner Ray Kelly opens up about his remarkable life, taking us inside fifty years of law enforcement leadership, offering chilling stories of terrorist plots after 9/11, and sharing his candid insights into the challenges and controversies cops face today. The son of a milkman and a Macy's dressing room checker, Ray Kelly grew up on New York City's Upper West Side, a middle-class neighborhood where Irish and Puerto Rican kids played stickball and tussled in the streets. He entered the police academy and served as a marine in Vietnam, living and fighting by the values that would carry him through a half century of leadership—justice, decisiveness, integrity, courage, and loyalty. Kelly soared through the NYPD ranks in decades marked by poverty,

drugs, civil unrest, and a murder rate that, at its peak, spiked to over two thousand per year. Kelly came to be known as a tough leader, a fixer who could go into a troubled precinct and clean it up. That reputation catapulted him into his first stint as commissioner, under Mayor David Dinkins, where Kelly oversaw the police response to the 1993 World Trade Center bombing and spearheaded programs that would help usher in the city's historic drop in crime. Eight years later, in the chaotic wake of the 9/11 attacks, newly elected mayor Michael Bloomberg tapped Kelly to be NYC's top cop once again. After a decade working with Interpol, serving as undersecretary of the Treasury for enforcement, overseeing U.S. Customs, and commanding an international police force in Haiti, Kelly understood that New York's security was synonymous with our national security. Believing that the city could not afford to rely solely on "the feds," he succeeded in transforming the NYPD from a traditional police department into a resource-rich counterterrorism-and-intelligence force. In this vital memoir, Kelly reveals the inside stories of his life in the hot seat of "the capital of the world"—from the terror plots that nearly brought a city to its knees to his dealings with politicians, including Presidents Bill Clinton, George W. Bush, and Barack Obama as well as Mayors Rudolph Giuliani, Bloomberg, and Bill DeBlasio. He addresses criticisms and controversies like the so-called stop-question-and-frisk program and the rebuilding of the World Trade Center and offers his insights into the challenges that have recently consumed our nation's police forces, even as the need for vigilance remains as acute as ever.

The Turnaround Harper Collins

NATIONAL BESTSELLER • With stark poignancy and political dispassion Tightrope addresses the crisis in working-class America while focusing on solutions to mend a half century of governmental failure. This must-read book from the authors of Half the Sky "shows how we can and must do better" (Katie Couric). "A deft and uniquely credible exploration of rural America, and of other left-behind pockets of our country. One of the most important books I've read on the state of our disunion."—Tara Westover, author of Educated Drawing us deep into an "other America," the authors tell this story, in part, through the lives of some of the people with whom Kristof grew up, in rural Yamhill, Oregon. It's an area that prospered for much of the twentieth century but has been devastated in the last few decades as blue-collar jobs disappeared. About a quarter of the children on Kristof's old school bus died in adulthood from drugs, alcohol, suicide, or reckless accidents. While these particular stories unfolded in one corner of the country, they are representative of many places the authors write about, ranging from the Dakotas and Oklahoma to New York and Virginia. With their superb, nuanced reportage, Kristof and WuDunn have given us a book that is both riveting and impossible to ignore.

Leading Corporate Turnaround Cato Institute

An expert in business turnaround shares his inspiring approach to problem-solving: "A fascinating read" (Mitt Romney). Visionary leader Greg Brenneman believes that true business success and personal fulfillment are two sides of the same coin. The techniques that will grow your business will also help you achieve a rich, purposeful, and integrated life. Here, Brenneman takes what he's learned from turning around or tuning up many businesses—including Continental Airlines and Burger King—and distills it into a simple, clear, five-step roadmap that anyone can follow. He teaches you how to: *prepare a succinct Go Forward plan *build a fortress balance sheet *grow your

sales and profits *choose all-star servant leaders *empower your team For more than thirty years, Brenneman has seen these steps foster dramatic results in a variety of business environments. But he also came to realize that he could apply these same principles to improve his life and build a lasting moral legacy. He found he could make better decisions by carefully taking the most important facets of his life—faith, family, friendship, fitness, and finance—into consideration. Brenneman’s inspiring examples, from both his business and his life, demonstrate the astounding effects these steps can have when you apply them—right away and all at once.

Turnaround Basic Books

An uplifting leadership book about a coach who helped transform the nation’s worst high school hockey team into one of the best. Bacon’s strategy is straightforward: set high expectations, make them accountable to each other, and inspire them all to lead their team. When John U. Bacon played for the Ann Arbor Huron High School River Rats, he never scored a goal. Yet somehow, years later he found himself leading his alma mater’s downtrodden program. How bad? The team hadn’t won a game in over a year, making them the nation’s worst squad—a fact they celebrated. With almost everyone expecting more failure, Bacon made it special to play for Huron by making it hard, which inspired the players to excel. Then he defied conventional wisdom again by putting the players in charge of team discipline, goal-setting, and even decision-making – and it worked. In just three seasons the River Rats bypassed 95-percent of the nation’s teams. A true story filled with unforgettable characters, stories, and lessons that apply to organizations everywhere, *Let Them Lead* includes the leader’s mistakes and the reactions of the players, who have since achieved great success as leaders themselves. *Let Them Lead* is a fast-paced, feel-good book that leaders of all kinds can embrace to motivate their teams to work harder, work together, and take responsibility for their own success.

Turnaround God Random House (NY)

In this remarkable New York Times bestseller, Joel Osteen offers unique insights and encouragement that will help readers overcome every obstacle in their lives.

Desk 88 William Morrow

“One of the 12 best business books of all time.... Timeless principles of empowering leadership.” – USA Today “The best how-to manual anywhere for managers on delegating, training, and driving flawless execution.” —FORTUNE Since *Turn the Ship Around!* was published in 2013, hundreds of thousands of readers have been inspired by former Navy captain David Marquet’s true story. Many have applied his insights to their own organizations, creating workplaces where everyone takes responsibility for his or her actions, where followers grow to become leaders, and where happier teams drive dramatically better results. Marquet was a Naval Academy graduate and an experienced officer when selected for submarine command. Trained to give orders in the traditional model of “know all–tell all” leadership, he faced a new wrinkle when he was shifted to the Santa Fe, a nuclear-powered submarine. Facing the high-stress environment of a sub where there’s little margin for error, he was determined to reverse the trends he found on the Santa Fe: poor morale, poor performance, and the worst retention rate in the fleet. Almost immediately, Marquet ran into trouble when he unknowingly gave an impossible order, and his crew tried to follow it anyway. When he asked why, the answer was: “Because you told me to.” Marquet realized that while he had been

trained for a different submarine, his crew had been trained to do what they were told—a deadly combination. That’s when Marquet flipped the leadership model on its head and pushed for leadership at every level. *Turn the Ship Around!* reveals how the Santa Fe skyrocketed from worst to first in the fleet by challenging the U.S. Navy’s traditional leader-follower approach. Struggling against his own instincts to take control, he instead achieved the vastly more powerful model of giving control to his subordinates, and creating leaders. Before long, each member of Marquet’s crew became a leader and assumed responsibility for everything he did, from clerical tasks to crucial combat decisions. The crew became completely engaged, contributing their full intellectual capacity every day. The Santa Fe set records for performance, morale, and retention. And over the next decade, a highly disproportionate number of the officers of the Santa Fe were selected to become submarine commanders. Whether you need a major change of course or just a tweak of the rudder, you can apply Marquet’s methods to turn your own ship around.

Turnaround Farrar, Straus and Giroux

Told through the lives of three Afghans, the stunning tale of how the United States had triumph in sight in Afghanistan--and then brought the Taliban back from the dead In a breathtaking chronicle, acclaimed journalist Anand Gopal traces in vivid detail the lives of three Afghans caught in America’s war on terror. He follows a Taliban commander, who rises from scrawny teenager to leading insurgent; a US-backed warlord, who uses the American military to gain personal wealth and power; and a village housewife trapped between the two sides, who discovers the devastating cost of neutrality. Through their dramatic stories, Gopal shows that the Afghan war, so often regarded as a hopeless quagmire, could in fact have gone very differently. Top Taliban leaders actually tried to surrender within months of the US invasion, renouncing all political activity and submitting to the new government. Effectively, the Taliban ceased to exist--yet the Americans were unwilling to accept such a turnaround. Instead, driven by false intelligence from their allies and an unyielding mandate to fight terrorism, American forces continued to press the conflict, resurrecting the insurgency that persists to this day. With its intimate accounts of life in war-torn Afghanistan, Gopal’s thoroughly original reporting lays bare the workings of America’s longest war and the truth behind its prolonged agony. A heartbreaking story of mistakes and misdeeds, *No Good Men Among the Living* challenges our usual perceptions of the Afghan conflict, its victims, and its supposed winners.

Turn the Ship Around! Thomas Nelson

Larsson takes the reader on a fast-paced, worldwide journey that extends from the slums of Rio to the brothels of Bangkok and shows what access to global markets means for those struggling to get ahead in the world.

The Turnaround Kid University of Chicago Press

American markets, once a model for the world, are giving up on competition. Thomas Philippon blames the unchecked efforts of corporate lobbyists. Instead of earning profits by investing and innovating, powerful firms use political pressure to secure their advantages. The result is less efficient markets, leading to higher prices and lower wages.

American Carnage UPNE

On a hot summer afternoon in 1972, three teenagers drove into an unfamiliar neighborhood and six

lives were altered forever. Thirty-five years later, one survivor of that day reaches out to another, opening a door that could lead to salvation. But another survivor is now out of prison, looking for reparation in any form he can find it. The Turnaround takes us on a journey from the rock-and-soul streets of the '70s to the changing neighborhoods of D.C. today, from the diners and auto garages of the city to the inside of Walter Reed Army Medical Hospital, where wounded men and women have returned to the world in a time of war. A novel of fathers and sons, wives and husbands, loss, victory and violent redemption, The Turnaround is another compelling, highly charged novel from George Pelecanos, "the best crime novelist in America." -Oregonian

Your Best Life Now Random House

Transform Your Workplace! Imagine a company where people are excited about coming to work and giving their best efforts every day. In this innovative and engrossing business parable, Harry Paul and Ross Reck show managers at all levels how they can immediately and easily increase productivity by tapping into the discretionary effort of the people who work for them. Starting from the most basic aspect of business reality—that people intentionally regulate the amount of effort they put into their jobs based upon how they feel they're being treated—the authors point out that the most important part of the job of every manager, team leader, supervisor, and executive is to treat people in such a way that they become excited about applying all their discretionary effort toward performing their jobs. At the book's center is the story of Nancy Kim, a human resources director at a magazine that is struggling with all the problems associated with unhappy employees—low productivity and morale along with high absenteeism and turnover. After she openly challenges the CEO's new management-by-the-numbers system, she's charged with turning the situation around immediately. Filled with real-world studies, Instant Turnaround! shows anyone how to turn the workplace into a destination—a place where working hard feels like hardly working because it's engaging, enjoyable, and fulfilling.

Smart on Crime Crown

Born in a rough-and-tumble neighborhood of Dublin, John F. Timoney moved to New York with his family in 1961. Not long after graduating from high school in the Bronx, he entered the New York City Police Department, quickly rising through the ranks to become the youngest four-star chief in the history of that department. Timoney and the rest of the command assembled under Police Commissioner Bill Bratton implemented a number of radical strategies, protocols, and management systems, including CompStat, that led to historic declines in nearly every category of crime. In 1998, Mayor Ed Rendell of Philadelphia hired Timoney as police commissioner to tackle the city's seemingly intractable violent crime rate. Philadelphia became the great laboratory experiment: Could the systems and policies employed in New York work elsewhere? Under Timoney's leadership, crime declined in every major category, especially homicide. A similar decrease not only in crime but also in corruption marked Timoney's tenure in his next position as police chief of Miami, a post he held from 2003 to January 2010. Beat Cop to Top Cop: A Tale of Three Cities documents Timoney's

rise, from his days as a tough street cop in the South Bronx to his role as police chief of Miami. This fast-moving narrative by the man Esquire magazine named "America's Top Cop" offers a blueprint for crime prevention through first-person accounts from the street, detailing how big-city chiefs and their teams can tame even the most unruly cities. Policy makers and academicians have long embraced the view that the police could do little to affect crime in the long term. John Timoney has devoted his career to dispelling this notion. Beat Cop to Top Cop tells us how.

Collaborate Or Perish! HarperCollins

The coronavirus pandemic is the kind of unpredictable, global catastrophe of staggering proportions that comes along not just every few years but perhaps once in a hundred years. What started out as health crisis, has quickly developed into an economic crisis spurring social unrest across the world. And yet, despite the widespread distress, the picture is more complex than it may seem. For some companies, the crisis has and continues to, provide opportunities for new growth. This urgent and timely book by a visionary business practitioner, Nitin Rakesh, CEO, Mphasis and an award-winning academician, Jerry Wind, Lauder Professor Emeritus, Wharton bridges the worlds of industry and academia to bring you the knowledge that can help your business thrive in the new world. The book defines 8 key principles that form a highly adaptive framework, that gives businesses the tools to adapt and succeed in a new reality. When Nitin Rakesh and Jerry Wind started collaborating on the book prior to the 2020 pandemic, these 8 principles were concepts on the best ways to navigate disruption that needed further exploration. However, today, having incubated the ideas for a period and encountering the unprecedented crisis, this book is a game changer for the business community. Any business, large or small, can customize and implement a winning strategy by using the eight principles and tools clearly outlined here to seek out opportunities for long-term value creation in a post-pandemic world.

The Great Reversal Aegitas

Practical advice (supported by extensive case studies) for fixing troubled arts organizations

Securing the City Rosetta Books

Ed Whitacre is credited with taking over the corporate reins at General Motors (GM) when the automotive manufacturer was on the brink of bankruptcy during 2009 and turned the company around in magnificent fashion. In this business memoir, the native Texan explores his unique management style, business acumen and patriotism. It was President Obama who reached out to Ed Whitacre to come out of retirement and take over GM in 2009. A down-to-earth, no-nonsense Texas native with a distinctive Texas twang in his voice, Whitacre was reluctant to come out of retirement to work at GM. But Whitacre is that rare CEO with great charisma and extraordinary management instincts. And when he got to Detroit, he started to whittle down the corporate bureaucracy right away - and got GM back on track in record time. Before being pulled out of retirement to run GM by Obama, Ed Whitacre had spent his entire corporate career in the telecom business, where he ultimately ended up running AT&T.

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